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October 19, 2012

Directive 2012-30

TO: REALTOR BOARDS AND PARTICIPATING LENDERS

SUBJECT: INVITATION TO ATTEND A LENDER/REALTOR IN-HOUSE WORKSHOP

The purpose of this Directive is to invite you to a free Lender/Realtor In-House Workshop to be held on Wednesday, November 14, 2012 from 8:30 a.m. - noon in the first floor main conference room of our office located at 100 Community Place, Crownsville, Maryland, hosted by the Maryland Community Development Administration (CDA) and US Bank. Check-in and a continental breakfast will be available from 8:30 a.m. to 9:00 a.m. and the training will begin at 9:00 a.m.

This workshop has been approved to provide CE credit for 3.0 elective hours for real estate licensees. Attendees will be able to stay up-to-date with the Maryland Mortgage Program and hear from CDA and US Bank staff about new developments and, more importantly, how you can successfully utilize the Maryland Mortgage Program for your customers. CDA and US Bank staff will be available to answer any questions. This will also give realtors and lenders an opportunity to network with each other as well as with CDA and US Bank staff. Please extend this invitation to all your staff/board members. The agenda for the workshop is:

- Review of the Maryland Mortgage Program
- Eligibility Requirements
- Compliance Underwriting Guidelines
- Closing Cost Assistance Programs
- Lender Online Loan Reservation System
- Master Servicer Information

If you are interested in attending this free Lender/Realtor In-House Workshop, e-registration is required. Please RSVP, by e-mail, to:

Catherine Howard at howard@mdhousing.org with the following information:

- your name;
- company name and address;
- phone number; and
- the date of the training.

On the day of the workshop, please be prepared to show a photo ID when you enter the building.

COMMUNITY DEVELOPMENT
ADMINISTRATION
DIVISION OF DEVELOPMENT FINANCE
100 Community Place
Crownsville, MD 21032

TOLL FREE 1-800-756-0119

TTY/RELAY 711 or 1-800-735-2258

WEB www.mdhousing.org



As always, we appreciate your continued participation in MMP. If you have any questions concerning this Directive or suggestions for improving our Program, please contact me directly at (410) 514-7508 or 1-800-638-7781 or by e-mail at manahan@mdhousing.org.

Sincerely,

William J. Manahan

William J. Manahan
Assistant Director, Homeownership Programs
Single Family Housing