TO: ALL PARTICIPATING LENDERS

SUBJECT: Updates to SmartBuy 2.0

The purpose of this Directive is to notify you that in line with the FNMA manual underwriting requirements, the SmartBuy 2.0 min FICO score is now 720.

As a result, the underwriting guidelines overlays for SmartBuy 2.0 have been updated in our factsheet (https://mmp.maryland.gov/Lenders/Documents/FactSheets/MMP_FactSheet_SmartBuy2.pdf) as follows:

This program requires manual underwriting only.
All underwriting overlays of US Bank, FNMA and PMIs apply.
At the date of this announcement, USB and FNMA’s requirements are:
min 720 FICO (for LTV>75%) and max 45% DTI.
USB, the PMIs and FNMA may change their guidelines for manual underwriting from time to time. You can find the latest version of the FNMA Eligibility Matrix on their Single Family Mortgage Products page: https://www.fanniemae.com/singlefamily/mortgage-products and USB’s guidelines at www.usbank.com/correspondent.
The PMIs will underwrite all files before providing the mortgage insurance certificate.

These requirements are effective immediately (for reservations made on 9/13/19 and after) and for easy reference, we are also attaching the relevant excerpt from the current FNMA Eligibility Matrix.

As always, we appreciate your continued participation in our programs.

If you have any questions concerning this Directive or suggestions for improvements, please email singlefamilyhousing.dhcd@maryland.gov.

Sincerely,

Karl Metzgar

Karl Metzgar
Assistant Director / Operations Manager
Single Family Housing
### HomeStyle Renovation and HomeReady - Manual Underwriting

#### Transaction Type | Number of Units | Maximum LTV, CLTV, HCLTV | Credit Score/LTV | Minimum Reserves | Credit Score/LTV | Minimum Reserves
---|---|---|---|---|---|---
**Principal Residence**

**HomeStyle Renovation Mortgage**

| 1 Unit | FRM/ARM: 95% | | 680 if > 75% 640 if ≤ 75% | 0 | 720 if > 75% 680 if ≤ 75% | 0 |
| 2 Units | FRM/ARM: 85% | | 680 if > 75% 640 if ≤ 75% | 6 | 700 if > 75% 660 if ≤ 75% | 6 |
| 3-4 Units | FRM/ARM: 75% | | 680 | 6 | 680 | 6 |

**Second Homes**

| 1 Unit | FRM/ARM: 90% | 680 if > 75% 640 if ≤ 75% | 2 | 720 if > 75% 680 if ≤ 75% | 2 |

**Investment Property**

| 1 Unit | FRM/ARM: 85% | 680 if > 75% 640 if ≤ 75% | 6 | 700 if > 75% 660 if ≤ 75% | 6 |

**HomeReady Mortgage**

| 1 Unit | FRM/ARM: 95% | 680 if > 75% 640 if ≤ 75% | 0 | 720 if > 75% 680 if ≤ 75% | 0 |
| 2 Units | FRM/ARM: 85% | 680 if > 75% 640 if ≤ 75% | 6 | 700 if > 75% 660 if ≤ 75% | 6 |
| 3-4 Units | FRM/ARM: 75% | 680 | 6 | 680 | 6 |

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**NOTE:** THERE MAY BE EXCEPTIONS TO THE ABOVE REQUIREMENTS FOR CERTAIN TRANSACTIONS. REFER TO THE NOTES SECTION ON PAGES 7-8 FOR THE EXCEPTIONS.